

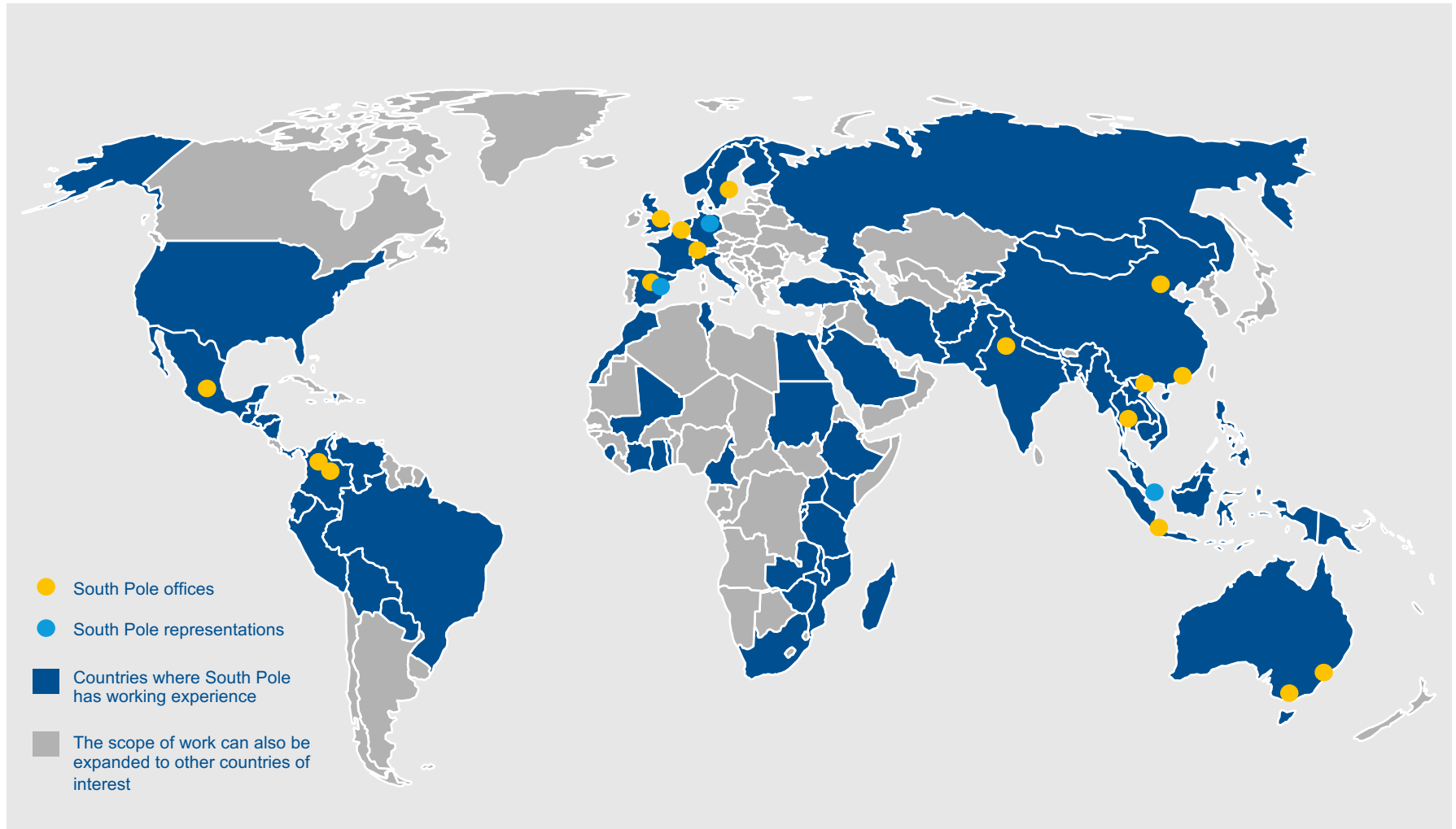
Land–Use Solutions in Action

LESC at 2018 GCAS

Renat Heuberger, CEO South Pole

Sept 11, 2018

South Pole: Global Experience in Project Design, Development, and Finance



Landscape Finance: Not for the Faint-Hearted...

Key Challenges:

Program and Project design:

- Typically covering large areas
- Multiple stakeholders involved
- Nexus of Energy, Land, Industries, Cities, etc.
- Very long time-horizons. Issues of permanency



Business case:

- Business cases difficult to shape: What exactly is the investable instrument?
- Bankability of underlying business case
- Scalability of underlying business case
- Counterparty risk
- Currency risk

Watershed restoration Naivasha, Kenya

Reforestation, clean cookstoves, water management



Restoration in Lake Naivasha basin for the improved management of water resource through reforestation activities and clean cookstoves for farmers.

Peatland Restoration, Indonesia

L'ORÉAL

Reaching carbon and forest protection goals along the supply chain



Rewetting, fire prevention, and reforestation of degraded peatlands. Supplier - Purchaser Relations, across all key commodity supply chains: palm oil, patchouli, rapeseed, coconut



Restoration of degraded lands in Colombia

Healing the Colombian rainforest after the gold rush



The Cáceres and Cravo Norte forestry project promotes the sustainable management of forest resources in areas degraded by cattle grazing and mining.

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Panda Habitat Protection through Clean Stoves, China

Healthier people and protection of biodiversity



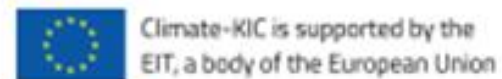
China
Cookstoves

Landscape Finance Lab

Goals of the Multi-Stakeholder Platform:

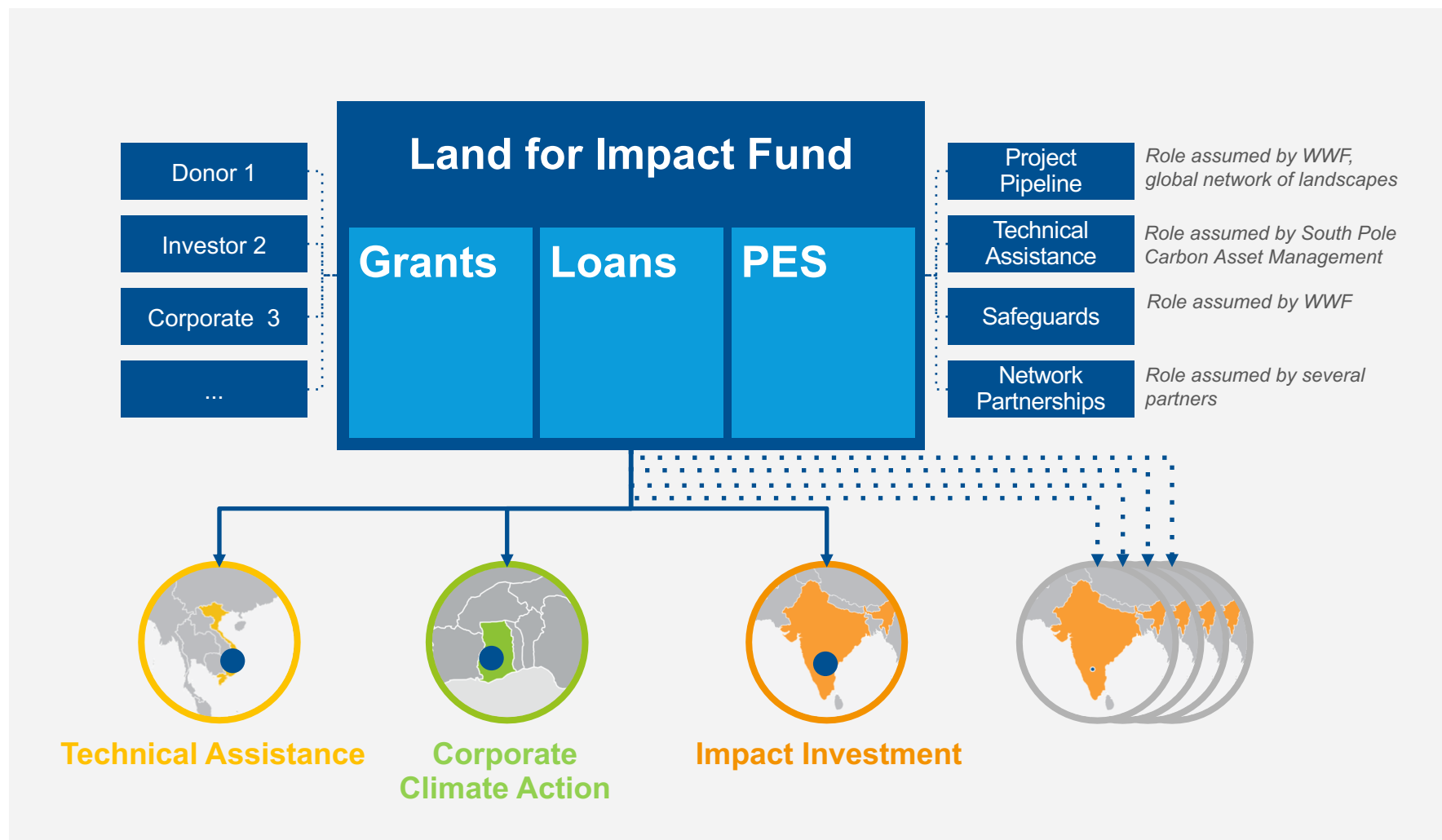
- Integrated landscape management
- Link land, water and coastal resource management.
- Structure, de-risk, launch, and fund sustainable land use deals at landscape scale
- Covering millions of hectares, mobilising hundreds of millions of dollars
- Carbon sequestration, food security, poverty reduction and biodiversity conservation.

Key Challenge: diverse deals – diverse financial instruments – diverse preferences / strategies of funders



¹ Foundation administration and management provided by South Pole

Land for Impact Fund: Blended Finance - Grants, Loans and Payments for Ecosystem Services



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Thank you

